



ACTIVATION WHEEL

1. All teams must support the objective which includes working in harmony with other teams. If a team does not support the objective in any way it must be dissolved, restructured or given new or retrained leadership.
2. Disjointed teams will appear to be uncooperative, cause frustration, have their own objective.
3. Team Disjointedness stems from lack of leadership, wrong type of leadership, lack of or weak systems.

Example: Baking a chocolate cake.

Objective = Great Quality Chocolate cake made to order.

Teams = Bakery, Chef, Prep cooks, Delivery personnel, Sales representatives....

Goals = *Bakery* - working ovens, clean tables, cooking utensils, electricity....., *Chef* - education, experience, organization, leadership, quality control....., *Prep cooks* - sense of urgency, organization, follow instruction, teachable, quality control..., *Delivery personnel* - good driving record, personable, sense of urgency, attention to detail, quality control..., *Sales Representative* - educated, knowledgeable, personable, detail oriented, self starter, communicator, quality control.

• All Goals should be measurable and must support the Objective.